U.S. Investments in the Greek Tourism and Real Estate Development Industries

Tuesday, September 17, 2024

Ning George Hotel





AGENDA

10:30-11:00 Welcome Coffee

11:00-11:05 Welcome Address

Nikolaos Bakatselos

President

American-Hellenic Chamber of Commerce

11:05-11:10 **Introduction**

Tim Ananiadis

Chair, Tourism Committee

American-Hellenic Chamber of Commerce

Left Sikalidis

Chair, Real Estate & Development Committee American-Hellenic Chamber of Commerce

11:10-11:25 Keynote Speakers

Stellina Siarapi

Secretary General for Private Investments

Ministry of Development

Vasiliki Koutsoukou

Secretary General for Tourism Policy and Development

Ministry of Tourism

11:25-11:30 **Presentation**

Greek Hospitality: Investing in a Booming Market

Marinos Giannopoulos

CEO

Enterprise Greece

11:30-11:50 Round 1 Discussion

Sustainability: Global and Greek Overtourism Challenge

- Perceptions & Reality
- Media/industry/public awareness
- Solutions vs adversity from Public and Private sectors
- Local government Regulations & policies

11:50-12:10 **Round 2 Discussion**

Real Estate's Role in Supporting and Enhancing Hospitality

- Real Estate and Global Uncertainties: Resilience and Adaptation Strategies
- Existing and Emerging Real Estate Models for Hospitality
- Location or Coordination? Accessibility and Infrastructure

12:10-12:30 **Round 3 Discussion**

Greek Travel and Tourism Industries' policies

- How does the sector contribute to the regional economy and our main competitors?
- · Getting to a year-round tourism without a heavy discounting
- Conventional hotel industry vs short term rentals
- Second and holiday home market

12:30-12:50 Round 4 Discussion

Streamlining Real Estate Development for Shared Growth

- Government Incentives and Regulatory Support
- Digitalization and Bureaucratic Streamlining
- Best Practices and Case Studies for Cross Border Partnerships

12:50-13:10 **Round 5 Discussion**

Challenges and solutions for the Greek Travel and Tourism infrastructure

- Airports
- Ports
- Cruise ports
- Accessibility
- Cleanliness
- Safety

13:10-13:30 **Round 6 Discussion**

Challenges and Opportunities for Real Estate and Tourism in Supporting and Enhancing Sustainability

- Collaboration Between Real Estate and Tourism: how to work together on sustainable projects
- Innovative Sustainability Solutions: Explore technological innovations that can make both sectors more sustainable
- Policy and Incentives: Discuss government incentives
- Measuring Success: Consider how both industries can measure and track sustainability goals.

13:30-14:00 **Q&A – Conclusions**

14:00 Cocktail Reception